Unit 1 The Tourism Industry

In this unit we will discuss the scope of the Tourism Industry and we will define TOURISM. You will study the differences between a tourist and an excursionist and we will debate about the different types of tourists that there are. You will also discover the importance of statistics in the Tourism Industry. Finally you will realise the importance of the corporate image in an enterprise.

1. What do you know about the Tourism Industry?

A. Tourism, Tourist...what's that?

- 1. How many Tourism sectors can you name?
- 2. Has the Leisure sector any relevance in the Tourism Industry?
- 3. How many businesses can you name in each sector?
- 4. How does the WTO classifies businesses according to their dependency on Tourism?
- 5. Which is, from your point of view, the most important?
- 6. What is the role of T.O. in the business of Tourism?
- 7. What is the role of Local Governments?
- 8. Mention names of jobs in the Industry.















B. Discuss with your teacher:

What are the images about? What type of tourism do they represent? What type of people would go?

Información y comercialización turísticas UNIT 1 – The Tourism Industry

2. Survey: What are you personal motivations to travel?

In groups of 3 make up a short survey of 5 or six questions about the motivations a person has to travel. Conduct the survey upon 5 other students (each). Then, gather the answers and write a report on the findings following the sample.

SURVEY: Why do you travel?	
1) Which is you favourite destination for summer holidays?	
a. Mountain b. Beach	
2) What are the activities you like to do on holidays?	
3) What type of tourist you are?	
4) What continents would you like to visit?	
a. Asia b. Europe c. Africa d. America	e. Australia
5) Where would you go in your honeymoon? (10 fairly possible –	0 never)
a. Safari	
b. Cancún	
c. Cuba	
d. India	
e. Venice	
f. Cruise	
g. Spa	

This is a short example of the type of questions you can make. Now, in groups design your own survey.

	SURVEY: Why do you travel?	
1)		
2)		
3)		
4)		
5)		

When ready interview 5 students from the class. Then, gather these results with those of the members of youyr gropu and fill in the following report.

Name:

Research Assistants:

3. Write a report with the conclusions of your Survey.

REPORT LOGO I. Terms of reference At the request of the Managing Director of the TIC, to carry out an analysis on the Tourists' motivations. II. Procedure A survey of 5 questions was designed. The questions focused the following topics: 0 0 0 III. Findings a. b. c. d. IV. Conclusions and recommendations for the TIC

Date:

Basic Syntax in English

When writing in a foreign language it is important to know and to review the order of the words in the sentences we make. Many times we translate directly form our native language and we do not notice that the order of elements is not necessarily the same. One of the main differences between the Romance and the Germanic languages is based on the versatility of the former in the order of the words in the sentence. Declinations allow a wide range of syntactic structures, whereas in English, for instance, subjects and verbs should be closed together or otherwise it would be impossible to understand the sentences.

We are going to distinguish four sections:

- Basic Syntactic Order
- Questions
- Adverbs

That is the most c	BASIC SYNTACTIC ORDER: That is the most common. It is employed in affirmative and negative sentences.		
SIMPLE SENTENCE One Conjugated Verb	A) SUBJECT + VERB + COMPLEMENTS I am (not) very happy B) SUBJECT + AUXILIARY VERB + VERB + COMPLEMENTS I have (not) been in England before		
COMPOUND SENTENCE	A) <u>Subject+Verb+Complements+conjunc.+subjec+verb+Complements</u> You are the student whose exam was lost last year		

QUESTIONS: An inversion in the syntactic structure shows the interrogative aspect of the sentence.		
SIMPLE SENTENCE One Conjugated Verb	A) VERB + SUBJECT + COMPLEMENTS Am I (not) very happy ? B) AUXILIARY VERB + SUBJECT + VERB + COMPLEMENTS Have I (not) been in England ? C) INT. PRONOUN+AUXILIARY VERB + SUBJECT + VERB + PREP? What are you waiting for?	
COMPOUND SENTENCE	A) <u>Verb+Subject +Complements +conjunc.+subjec</u> + <u>verb+Complements</u> Are you the student whose exam was lost last year?	

Información y comercialización turísticas

UNIT 1 – The Tourism Industry

	INTERROGATIVE PR SUJECT WHO	ADVERB WHEN
	WHAT WHICH	WHY How
	ОВЈЕСТ WHICH WHOM (WHO)	Possessive Whose
EXI	PRESSIONS WITH INVI	ERTED ORDER
So, Neither, nor	So do I So did I So had I Ex. 'I went to the Br 'So did I' NEITHER OF NOR + A something) Neither do Nor did Neither sho	when you agree with something) ritish Museum when I was in England' UX.+ SUBJECT (when you agree with I my parents ould she ends had never gone before' ine'

4. Jumble paragraphs or sentences @.

In some exercises you will be given a text or some sentences with paragraphs or words in disorder. You will have to decide the appropriate order. In this case, you have to decide the right order of the words in each sentence.

1.- bought you ? tour package have a.

2 never I tourism been have complex this in.	
3 accommodation price hotel flight includes and the the.	
4 tourism the is world's export important most earner international.	
5 five minute a walk beach to it's the.	
6 offers agency trip the Canary a ten- Islands day to the travel.	
7 hotel the full holiday because bank was a was it	
8 inclusive to was trip all the Benidorm	
9 at inclusive prices all rock packages our choose bottom	
10 year's last was fam India to trip	

UNIT 1 – The Tourism Industry

5. Multiple Choice exercises: Word-Order

1)	Choose the correct sen	itence:	12)	you know'	?	
	a) How hot it is!	b) How it is hot!	a)	How does	b)	How do
	c) How hot is it!		c)	Where do		
2)	Choose the correct sen	itence:	13) W	ho were you listenii	ng _	?
	a) To Altea is he	b) Is he to Altea	a)	to	b)	
			c)	from	d)	at
	going? c) Is going he to	d) Is he going to		hat were you listeni		?
	Altea?	Altea?		to		from
3)			c)	for		at
		b) Who did speak to		hat are you looking		
	speak to?	you?		to	b)	in order to
	c) Who spoke to	d) All are correct.	c)	at	d)	from
	you?	,	,	hat are you waiting		
4)	•	ntence:		to		for
	a) Often you don't		,	at		from
	•	here, do you often?		hat do you want tha		
	c) You don't often	d) You often don't	a)	bv	b)	for
	eat here, do you?	eat here, do you?	c)	in order to	d)	from
5)	Why me yesterd	-	18) Ŵ	by in order to ho did you kiss		?
	a) didn't tell		a)	from		b) for
	c) don't you tell			b and d are correct		
6)				ho with you?		,
- /	a) are you coming.	b) I'm going.	a)	went	b)	go
	c) am I coming.		c)	did go	d)	did went
7)	Choose the correct one			ould you tell me wha		
		b) Who do you think		did happen		
		would be interested		did it happen		
	interested in us?			oose the correct qu		
	c) Who do interest			Whom did you		
	us?				ťa	
8)	I don't like erotic mov	ries.	c) [Γο who did you	d)'	Whom did you talk
	a) Neither do I.				to	
		d) a and c are correct.	22) WI	ho are you talking	•	?
9)	I love English food.	,		of		over
	a) So do.	b) So does he.	c)	about		
	c) I do too.	d) So does him.		ho you that?		
10)	When does	?		give	b)	gave
	a) the next train	b) leave it		given		did given
	leaves	,				e motorbike yours?
	c) it leave	d) leave the next train		Who		Whose
11)	Choose the correct on	•				Which
	a) Where have you	b) Where have you		ho does that book b		
	being?	been?		of		to
	c) Where did you	d) Where did you	c)			for
	be?	have being?	,		,	

Información y comercialización turísticas UNIT 1 – The Tourism Industry

Reading

While <u>all-embracing</u> definitions of tourism and a tourist are desirable, in practice tourists represent a heterogeneous, not a homogeneous, group with different personalities, demographics and experiences. —we can classify tourists in two basic ways which relate to the <u>nature</u> of their <u>trip</u>:

- 1) A basic distinction can be made between **domestic** and international tourists, although this distinction is <u>blurring away</u> in many parts of the world (For example, in the European Union). Domestic tourism refers to travel by residents <u>within</u> their country of residence. There are rarely currency, language or visa implications, and domestic tourism is more difficult to measure than international tourism. In contrast, international tourism involves travel outside the country of residence and there may well be currency, language or <u>visa</u> implications.
- 2) Tourist can also be classified by 'purpose of visit category'. conventionally, three categories are used:
- a) leisure and recreation including holiday, sports and cultural tourism and visiting friends and <u>relatives</u> (VFR).
- **b)** other tourism purposes including study and health study.
- c) business and professional including meetings, conferences, missions, incentive and business tourism.

Not only are these categories used for statistical purposes, they are also useful for the marketing of tourism.

Source: COOPER et al. (1998): *Tourism: Principles and Practice*. Harlow: Longman. Pages 1-17.

All-embracing: que lo abarque todo

To blur away: to fade, borrarse, difuminarse.

Within: dentro de Currency: divisa.

Purpose: razón, motivo, finalidad

6. Choose the most appropriate definition for each word as used in the text.

In this type of exercise you must choose the most appropriate definition for the word according to its meaning in the text. Of course, all the definitions are real and true, but one is more appropriate for the word as used in the text. To make it easier, the selected words are in **bold** in the text. Definitions in this case are from http://www.webster-dictionary.org

1.- Nature

- a.- Kind, sort; character; quality.
- b.- The physical world;
- c.- The powers which produce existing phenomena, whether in the total or in detail.
- d.- Conformity to that which is natural, as distinguished from that which is artificial, or forced,

2.- Trip

- a.- A journey for some purpose (usually including the return)
- b.- A hallucinatory experience induced by drugs
- c.- An accidental misstep threatening (or causing) a fall
- d.- An unintentional but embarrassing blunder

3.- Domestic

- a.- n A household servant
- b.- adj Of or relating to the home
- c.- adj Of concern to or concerning the internal affairs of a nation
- d.- adj produced in a particular country

Información y comercialización turísticas

UNIT 1 – The Tourism Industry

4.- Visa

- a.- To provide (a passport) with a visa
- b.- To approve officially
- c.- An endorsement made in a passport that allows the bearer to enter the country issuing it
- d.- The formula put upon an act, a register; a commercial book, in order to approve of it and authenticate it

5.- Relative

- a.- A person related by blood or marriage
- b.- Not absolute or complete
- c.- Properly related in size or degree or other measurable characteristics
- d.- An animal or plant that bears a relationship to another

7. Read the text and decide whether the following sentences are True or False.

In this type of exercise you just have to read carefully the sentences below and decide whether they are true or false according to the information offered in the text above. Read the text and the sentences as many times as necessary to reach a decision.

- 1.- It is easy to define *Tourist* because there is just one single type.
- 2.- The distinction between domestic tourism and international tourism in Europe is very sharp and clear.
- 3.- *Domestic* tourists are the ones that don't go abroad on their trip.
- 4.- International tourism might imply a change of currency.
- 5.- Dividing tourists into categories makes marketing easier.

Revision of Tenses

As the previous knowledge of this section is assumed, a theoretical explanations has been considered unnecessary, although in case of need the teacher can remind the students the essential differences of the English and Spanish Verbal system. Furthermore, reinforcement exercises from , for example, Murphy's English Grammar in Use (Cambridge U.P.) can be useful (units from unit to 37)l.

1)	I a prize like	e this one.		
	a) 've never won	b) 've won never	7) Hold on ! I	you through.
	c) 've never wan	d)never have wan	a) 'll put	b) am to put
2)	Next train	at 16.05 from	c) put	d) 'm putting
	platform 1.		8) John, what's happened	ed to you?
	a) is leaving	b) leaves	a) I've lost my job.	b) I'm loosing my
	c) will leave	d) is going to leave		job
3)	I'm tired. I	for several hours.	c) I've loose my	d) I lost my job.
	a) 've been running	b) I ran	job.	
	c) 've runned	d) I did run	9) What's up with Pit?	Well, he very well.
4)	John always the	e bar at 10.00	a) hasn't been	b) didn't feel
	a) open	b) does open	feeling	
	c) opens	d) is opening	c) 'll not feel	d) is not to feel
5)	If the doors refuse to	open, the	10) Do you hear me?	
	button.		a) Yes, I'm hearing	b) Yes, I heard you.
	a) you press	b) you're pressing	c) Yes, I do	d) No, I can't.
	c) press you	d) press	11) his new motorbil	ke?
6)	Peter He'll be h	nere in 10 minutes.	a) Do you like	b) Does he like
	a) teaches	b) will teach	c) Are you liking	d) a and b are
	c) is teaching	d) taught		correct.

Información y comercialización turísticas UNIT 1 – The Tourism Industry

		•	
12) Shakespeare th		c) I used to do	· ·
a) didn't written	b) wrote	26) He's studied. He _ pro	•
c) didn't wrote	d) wrotte	a) will / pass	b) will / passed
13) I lunch, wh		c) would / pass	d) / will pass
a) was		27) Perhaps, I you	u tomorrow.
c) was having	d) will have	a) am going to tell	b) 'm telling
14) What are you doing	? I to her.	c) 'll tell	d) a and c are correct.
a) 'm writting	b) 'm writing	28) I the pork medallio	ons, please.
a) 'm writtingc) 'm written	d) wrote	a) am going to have	
15) This time last year, I		c) 'll have	d) 'm having
a) was travelled	b) was travelling	29) Hmmm! It	
c) travelled	d) would be	a) is going to	
	travelled	c) is to	d) None correct.
16) The classroom was e	mpty. Every student	30) This time next year	my degree.
a) had left		a) I will finish	b) be finished
c) left	d) had been leaving	c) I'm going to	d) I will have
17) She had so hard, t		finish	
	b) being study	31) How your accord	unt?
c) been studying			b) you'll be settling
18) When I was 10, I		settling	, ,
school.		c) will you been	d)will you being
a) walked	b) would walk	settle	
c) walking		32) By this time next year	
<i>5</i>	correct	four years.	
19) Cervantes se		•	b) have being taught
a) was writing		teaching	o) have semy taught
c) had wrote	d) has written	c) have being	d) b and c are
20) I snail. Are		teaching	correct
	b) 've never been eate		
	d) 've never eaten	London".	1 can t, to
,	to retire. She me		h) I'm flying
yesterday.	to retire. Site inc	c) I'll fly	,
	d b) was deciding /	•	
a) has decided / tole	told	a) will start	
c) decided / told	d) has decided / has tole	c) is going to start	
22) When I lived in Paris	· · ·	c) is going to start	correct.
day.	s, 1 _ to the opera every	35) I'd like to speak to the	
a) would go	b) was going	"Impossible"	o manager.
c) used to go	d) a and c are	a) he's just left	b) he'll have gone
c) used to go	correct.		d) a and c are correct
23) My mother		*	u) a and c are correct
was single.	in r aris when she	ago	
_	b) had lived	36) I seen you	orv
	d) would have lived	a) 've	b) 've often
*	*	c) 've never	
24) I'm very hungry a) I'll prepare	b) I'm going to	c) ve never	correct.
		27) Sho stud	
c) I prepare	d) a and c are correct.	37) She stud 1992	ying English
25) I promise m			b) 've being/for
25) I promise m	y best to pass the	a) 've been/ sincec) 's been/ since	
subject.	b) I doing	c) s deen/ since	u) has being/uuiling
a) I'll do	b) I doing		

M. Palazón & M. Aleson

Información y comercialización turísticas UNIT 1 – The Tourism Industry

38) I Engla	nd two years ago.	42) In the morning, I_	a sandwich
a) 've visited	b) 've been visiting	a) have had	b) had had
c) 've been visite	ed d) visited	c) had	d) have eaten
39) He usually	at our hotel.	43) Waiter! I	have the roast beef.
a) stayed	b) will stay	a) am going to	b) am having
c) stays	d)do stay	c) 'll have	d) have
40) If you o	n time, we would have caught	44) If you somet	hing, please contact
the train.		reception	
a) have arrived	b) had arrived	a) will need	b) need
c) arrive	d)would arrive	c) should	d) b and d correct
41) If we a little m	nore, we could have VIP	45) I in this	s hotel since 1990 and now
treatment.		I'm the general Ma	anager
a) have paid	b) had paid	a) have been	b) work
c) paid	d) would paid	working	
		c) worked	d) have worked

Vocabulary

After the reading exercises, you will have several exercises related to the topic. Let's see the most common types so that you get used to them. If the following icon ① appears in the exercise it means you have some hints to solve the exercise in the "Clues and Hints Section" of the book. So, if you are in doubt, or you have no idea of the answer, try the **Hint Section** before asking the teacher. @ appears when the exercise is also available on the website of the course.

8. Cross the odd one out. ①

In this type of exercise you are given four words on each line. Three of them will be related with each other. The remaining word is the "odd" one, the strange one. You must identify it and try to explain why it isn't related to the other three.

1	retailer	wholesaler	vendor	customer
2	sustainable	seasonality	green	responsible
3	high season	low season	arm season	shoulder season
4	aim	trigger	target	pinpoint
5	accommodation	catering	fun	transport
6	luxurious	opulent	unique	drawback
7	seek	look forward	look for	search
8	WTO	ASAP	ABTA	IATA
9	domestic	inbound	outbound	revenue
10	GDP	ITB	FITUR	BIT

Información y comercialización turísticas

UNIT 1 – The Tourism Industry

9. Match the columns.

In this type of exercise you must match a word in column A with its correspondent definition in column B. Some variations of this exercise are: word with collocation, image with word, gap sentence with word, example sentence with word, numbers on an image with words, and example sentence with definition. In this example exercise you must match the word in A with its collocation in B.

A	В	
Tourism	agency	Tourism Industry
Self	Industry	
Tourist	tour	
Tour	services	
Package	travel	
Courier	board	
Air	resort	
Tourist	catering	
Travel	operator	
High	season	

10. Fill-the-gap exercises.

There are many variations of this exercise. Sometimes you will be asked to fill the gaps with the words that you are given in a box. Sometimes there will be more words in the box than gaps in the sentences. In certain cases you will be asked to modify the words in the box so that they make sense in the gaps. Another variation of this exercise is when you are given the first and/or last letter of the word in the gap, but you are given no words in a box. In this case, you must simply fill the gaps with the words in the box.

membership	creator	affiliate	arrivals	data
organization	revenue	forecasts	aims	body

1 The World Tourism	_ considers that governments have a vital role to play in tourism.
2 In the year 2000, international _	rose by 4.6 per cent.
3 WTO that internati	onal arrivals will be one billion by 2010.
4 The WTO is an inter-governmer	in charge of promoting tourism.
5 In the year 2002, WTO's	_ included 139 countries.
6 The WTO to stimulate 6	economic growth.
7 The travel and tourism industry	is an important job
8 The tourism industry provides in	nportant tax
9 There are three categories of me	mbership to join the WTO: full members, associate members and _
members.	
	response service that offers customized reports

11. Speaking: Myths and reality

Read the following ideas and discuss in groups of three or four, if you think that the statements correspond to a reality or to a myth in the Tourism Industry. Then, report to the class, giving reasons to support your decisions.

The majority of tourism in the world is international.
Tourism in the world is mainly domestic (people travelling in their own country): about 80% of tourist trips.
Most tourism journeys in the world are by air as tourists jet-set from country to country.
The majority of trips are by surface transport (mainly the car).
Tourism is only about leisure holidays.
Tourism includes all types of purpose of visit including business, conference and education.
Employment in tourism means substantial travel and the chance to learn languages.
Most employment in tourism is in the hospitality sector and involves little travel.

Source: COOPER et al. (1998): Tourism: Principles and Practice. Harlow: Longman. Pages 1-17

12. Web search: The Tourism Industry

Browse the Internet and find an example of tourist company for each of the following sectors. How is the information of the company presented on the web-page? Have they got a logo? Have they got specific colours? and, in the pictures, Do the employees wear a uniform?

Restoration & Catering	Transport
Mention the Corporate characteristics :	Mention the Corporate characteristics :
Leisure	Accommodation
Mention the Corporate characteristics :	Mention the Corporate characteristics :

Información y comercialización turísticas UNIT 1 – The Tourism Industry

13. Jumble words. Rewrite the following words. ①

Instead of having to decide the right order of some sentences or paragraphs, you might be asked to guess the word from some jumble letters. Change the order of the letters to find the original word related with people or firms involved with the tourism industry.

IDY PTRPRAE	D
LERTEHIO	Н
IORPRDVE	P
EIMHKAYLDAOR	Н
GVTTENARAL E	T
RETAVELLR	T
ALTPIOMD	D
RIERARC	С
ISTTUOR	T
AEERRTC	С

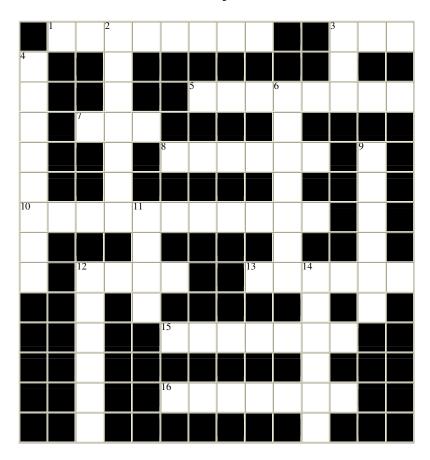
14. Word searches. ①

Look in the grid for NOUNS related with the Tourism Industry.

Е	С	0	T	O	U	R	I	S	M
Т	О	U	R	R	I	S	С	Е	Е
R	M	R	S	Е	A	S	A	A	M
A	M	I	Е	T	О	U	R	I	В
V	U	S	A	A	О	U	R	T	Е
Е	T	T	S	I	T	M	I	Е	R
L	Е	I	О	L	S	T	Е	R	S
L	R	О	N	Е	С	I	R	R	Н
Е	С	M	A	R	K	Е	T	S	I
R	L	Е	I	S	U	R	Е	Е	P

UNIT 1 – The Tourism Industry

15. Crosswords. The Tourism Industry (1) @.



Across:

- 1.- Person that owns a hotel.
- 3.- A very important person.
- 5.- Something valuable that you possess such as lands.
- 7.- Small hotel.
- 8.- A place where people go for recreations. A holiday ...
- 10.- The end of a journey or voyage.
- 12.- Piece of land where something is, was or will be located.
- 13.- Opposite to supply.
- 15.- Time for relaxation.
- 16.- Transport company for goods and passengers.

Down:

- 2.- Area in an airport for passengers that are using connecting flights: area.
- 3.- Acronym for one of the reasons to travel.
- 4.- Person or company that provides goods.
- 6.- Reason
- 9.- Customer
- 11.- Acronym for the international organisation of air transport
- 12.- Opposite to demand
- 14.- The demand for a particular product

UNIT 1 – The Tourism Industry

16. Multiple choice guiz. @ The Tourism Industry.

All units finish with a multiple choice quiz that makes you practice some of the words used in the previous exercises. You will also have a multiple choice quiz at the end of each section, with vocabulary of all the units in that particular section. There is also a final multiple choice quiz at the end of the book

- 1. The of this company are very clear.
- a) objectivs
- b) aims
- c) pinpoint
- d) trigger
- 2. It is a opportunity. It's really good.
- a) unique
- b) alone
- c) only
- d) lonely
- 3. If I sell package tours that I create to Travel
- Agencies I am a
- a) retailer
- b) sailor
- c) patron
- d) wholesaler
- 4. The Tourism Industry employs 12.5% of the
- population.
- a) worker
- b) job
- c) working
- d) workable
- 5. A package tour includes the flight and the
- hotel
- a) acomodation
- b) accomodation
- c) accommodation
- d) acommodation

- 6. The main of this hotel is that the beach is too far.
- a) drawback
- b) advantage
- c) opulent
- d) backwards
- 7. There was a breach of contract with that Travel Agency, so I complaint to the
- a) IATA
- b) ABTA
- c) WTO
- d) ASAP
- 8. If I want to go to a tourism trade fair, I'll go to

••••

- a) GDP
- b) ASAP
- c) ABTA
- d) BIT
- 9. International tourism provides great tax
- a) venue
- b) revenue
- c) revenew
- d) renew
- 10. We'll go to the theme park tomorrow because
- it is a holiday.
- a) bank
- b) job
- c) break
- d) shop

17. Glossary:

Now the teacher will help you to create the first part of your glossary.

Recommended readings:

- COOPER et al. (1998): Tourism: Principles and Practice. Harlow: Longman. Pages 1-17.
- HOLLOWAY, Christopher (1994): The Business of Tourism. Harlow: Longman.
- BURKART A.J. and S. MEDLICK (1974): *Tourism*. Oxford: Butterworth Heinemann.
- YOUELL, Ray (1996): A-Z Leisure, Travel & Tourism Handbook. London: Hodder & Stoughton.

Recommended Web Pages:

- www.world-tourism.org/: The page of the World Tourism Organization.
- www.towd.com/: Tourism Offices Worldwide Directory.
- http://www.studyoverseas.com/uk/uked/tourism2.htm: What is 'tourism studies'?